Lancashire Stakeholder Regional Event

8th October 2021



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Welcome & intro

Our performance

Covid and Green Recovery

Regional view

Break

Net zero

RIIO-ED2

Q&A

Session will include

Current performance and investment

Regional priorities

Future investment and tension areas

Questions, polling and debate





Welcome

Paul Bircham Regulation and Communications Director

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We distribute electricity across the North West





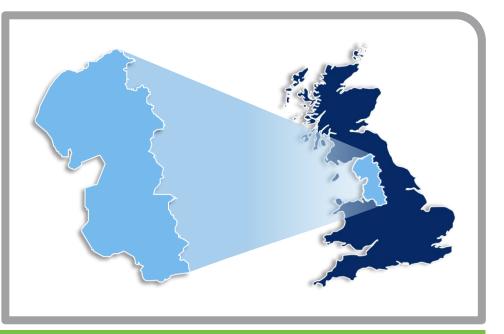
5 million



2.4 million



23 terawatt hours



£12.3 billion assets, including 56,000km of network

We invest £1m in the network every day

19 grid supply points; 96 bulk supply substations; 363 primary substations; and 33,000 transformers

We are a regulated monopoly

Customers cannot choose their network company

POWER CUT? CALL 105

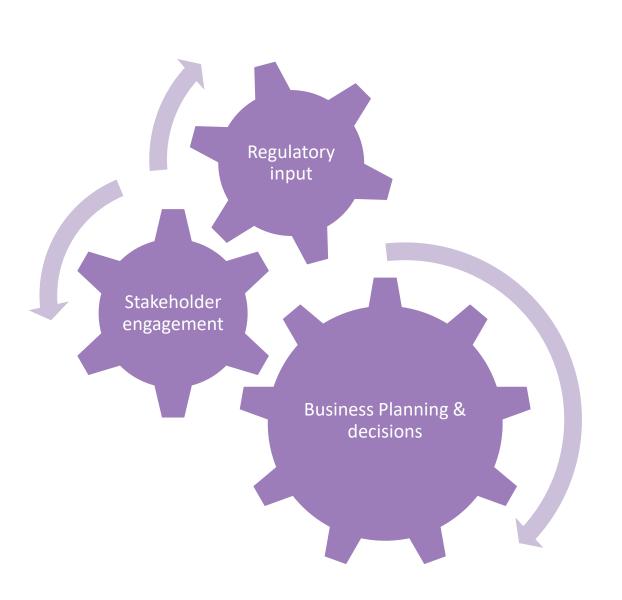
Stakeholder engagement



Stakeholder engagement is very important to us:

- Informs our decisions
- Helps us better understand our region and our customers needs
- Aids collaboration
- Helps drive our current activity and future business planning
- Helps inform our regulator and affects our investment
- Critical to our future RIIO-ED2
 Business Plan

Helps us to help you and support the region



Two years of additional engagement



RIIO-ED2 (2023-28) Business Plan:

- Engaging with stakeholders across the region and key national stakeholders for more than 2 years
- Numerous consultations, events etc
- Online and new formats
- We've had more than 22,000 interactions with more than 18,000 people

Advisory panels
Customer Research
Customer Voice
Communications
Events and webinars

ADDED

Deliberative panels

Additional advisory
panels

Stakeholder Research

Online community

Willingness to Pay

Powering Up series

Youth Focus

Thank you



We want to hear your views

- We will ask <u>YOU</u> questions either by
 - polls which will automatically appear on screen
 - responses in the chat function



- Ask <u>US</u> questions using the chat function
- Please use the chat function throughout to share your views and questions with us or each other.
- We will be monitoring all the chat throughout and incorporate as many views as possible. We will review all comments after the session and follow up as necessary.

Add code here and web link

Polling



What type of stakeholder are you?

Domestic customer / consumer interest group

Housing Association or similar

Business customer (or representative)

Developer / connections representative

Environmental charity or representative

Social charity or community group

Local Authority / government

Academic / educational institute

Utility representative (gas, water, electricity)

Other

Where are you joining us from today / the area that you represent?

Greater Manchester

Cumbria

Lancashire

Other

How often do we engage with you?

I regularly attend a Stakeholder Advisory

Panel or expert panel

I attend innovation, community energy and

connection workshops

I am in regular contact with ENWL

I have occasional contact with ENWL

I try to come along but meetings are

inconvenient

I am new to this – I've have never met or

contacted ENWL before



ENWL Overview Our Performance and commitments

Mark Williamson **Energy Solutions Director**



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Business performance in 2020/21 – Ofgem perspective



- ENWL is the only network operator group in the country to have achieved green ratings from Ofgem in all categories for the last three consecutive years (to 2018/19).
- Our performance against
 a wide range of metrics
 meets or exceeds Ofgem's
 expectations, and we are
 delighted that this has
 been recognised.
- Based on our improved performance in 2019/20, we expect to retain our green rating in all categories for 2020/21.



Stakeholders informing our Business Plan Commitments



We made **40 promises to our customers** when we agreed our Business Plan for RIIO-ED1 (2015-2023). Our Business Plan Commitments are based on 7 areas that stakeholders told us were important;



There are 48 commitments to report on for 2020/21

- We agreed five new and two amended outputs with our stakeholders in 2018 and 2017
- Offset by the completion of 10 others delivered by March 2020
- One new commitment added this year: #48 Supporting vulnerable customers through delivery of the targets set out in our strategic partnership with Citizens Advice Manchester

Performance against our Business Plan Commitments remains at a high level. Of our 48 commitments there are three behind schedule and these are still forecast to be complete by 2023. All other commitments have either been completed, are on track or are performing significantly better than target.

Our role is changing



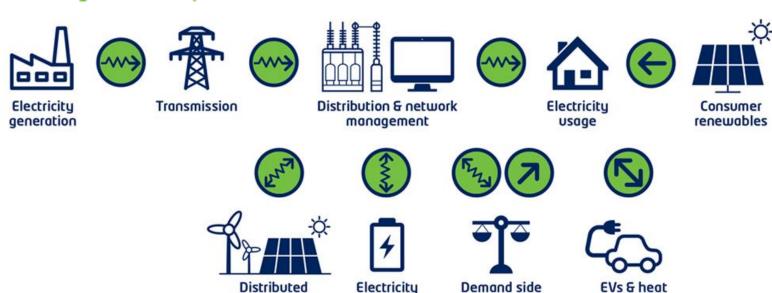
Unprecedented change lies ahead for our business and industry as we transition to Distribution System Operation (DSO)

- brings both opportunities and uncertainty that need to be managed carefully.
- means it is more important than ever that we build on the relationships that we have with our stakeholders so that together we can deliver the ambitious plans of our dynamic region.

What used to be relatively simple...



...is becoming far more complex and multi-directional



storage

response

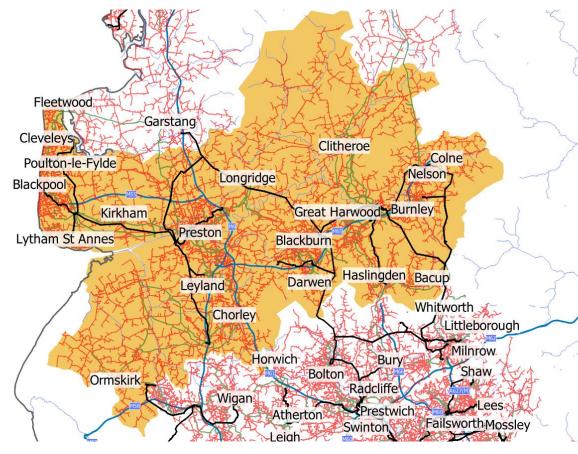
pumps

generation

This is what the Lancashire network looks like...



- Cables (underground and over ground)
- Substations
 - Grid Supply Points
 - Bulk Supply Points
 - Primary Sub-Stations
 - Secondary Sub-Stations
- Towers
- Telecommunications Network
- Control Room
- Other Infrastructure



Legend

— Transmission (132kV) Cables

High Voltage Cables

- 33kV/25kV Cables
- 11kV/6.6kV Cables

The orange area highlights our operational boundaries for Lancashire

(we include the Lancaster area in our south Lakes network)

	Length (km)
Transmission	382
33kV	842
High Voltage	4,820
Low Voltage	7,979
Total	14,023

Our Network - reliability



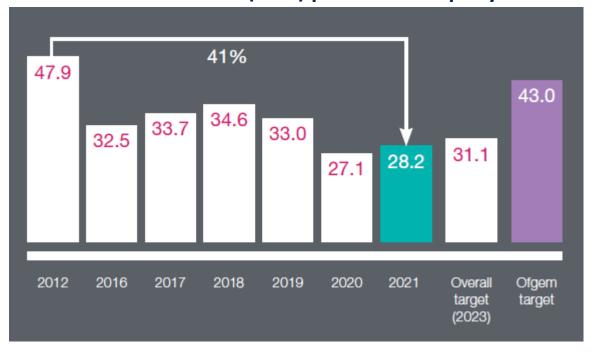
We continue to deliver industry leading reliability through investment in automation, robust inspection and maintenance programmes and a focus on operational response times.

- Although we saw a slight increase in number of interruptions this year, they remain 16% lower than at the start of the regulatory period (April 2015).
- The average number of minutes customers lost also significantly **outperformed Ofgem's target**.

Customer Interruptions (CI) per 100 customers



Customer Minutes Lost (CML) per customer per year



Keeping your life running



Over the last year (despite Covid) we have:

- Golden Hour estimate restoration time within the hour
- Power in the Hour fit smart fuses to restore power to customers within an hour of (unplanned) transient network faults occurring
- Upgrading equipment 'live' Test socket cap innovation deployed to 1,200 sites
- Linesight £4million fault location technique trial
- Enhanced vegetation management programme
- Greener, quieter back up generation for those most in need
- Winter working and winter ready







Flood Protection Programme



Protection against flooding was one of our original ED1 Business Plan Commitments

- under constant review, learning from the impacts of severe storms and revised risk assessments
- in many cases increasing the levels of resilience originally planned

46 of our major substation sites that required mitigation work included in ED1.

To date 36 sites completed investing £11.8m, in our flood programme and securing supplies to 1.15 million customers All the remaining sites all planned for completion by the end of 2023.



Lancaster – Two elevated grid transformers and 33kV switchroom Flood mitigation solutions include;

- Physical barriers such as flood doors, flood walls and waterproof membrane;
- Raising of the key assets above the expected flood levels; or
- Electrical interconnection solutions where customers supplied by the substation at risk can be supplied from alternative network not at flood risk.

Customer Satisfaction



One of our key Business Plan Commitments is improvement in customer satisfaction.

Customer satisfaction (CSAT) levels have improved during the year, achieving an **overall score of 90.8%** in 2020/21 compared to 88.5% in 2019/20. Performance has increased through continuous improvement of processes and our customer culture.

We continue to drive improvements through clear actions focussing around simplification, compliance with our process that provides a positive customer journey when interacting with us, improvement in IT systems including our telephony platform called STORM to deliver a more tailored customer journey, and resourcing strategies.



Supporting customers



- Over 900,000 customers registered on our Priority
 Services Register (PSR)
- Updated vulnerability codes
- Innovative cross utility data share
- Increased support for fuel poverty
- Increased support for energy efficiency
- Supporting vulnerable customers with 100 partnerships
- Partnerships aligned to 4 risk factors and 10 target areas
- Launched Business PSR









New Vulnerability Commitment



Liaison with stakeholder has highlighted increasing concern around vulnerability

We will **ADD A NEW COMMITMENT in ED1** to deliver the targets for our two-year strategic partnership with Citizens Advice Manchester. This will also help shape and inform our strategy in ED2

#48. Support electricity users in vulnerable circumstance and deliver the commitments of our pilot partnership with Citizens Advice Manchester

Through the two year pilot project we will provide funding of c.£250k p.a. to recruit specialist energy advisers at CAM who will be able to provide help to an estimated 8,000 individual customers p.a. The services provided will include;

- financial assistance,
- energy efficiency advice,
- help to switch suppliers,
- referrals to trusted partners and;
- encouragement to sign up to the Priority Service Register

The CAM partnership has been developed with our Consumers in Vulnerable Circumstances stakeholder panel and supports our commitment to deliver the targets.

Leading the transition to a net zero economy



We strengthened our commitments to net zero in ED1

- The drive to achieve net zero gathers pace, driven by both UK and regional government commitment to driving down carbon emissions. The transition to net zero will necessitate changes in the way we operate the network. Our investment in innovation, flexible capacity programmes and next generation network management all support these changes and enable our role in providing Distribution System Operation (DSO) activities at an affordable cost
- In 2018 we added three new low carbon commitments recognising the leading role we play in the move to a net zero future

Driving transition to DSO

Enabling electric vehicles

Community & local energy

- Launched **Leading the North West to Net Zero** £63.5million commitment
- Delivered year on year carbon emission reductions 42% decrease since 2015

Leading the North West to Net Zero



- Smart Street deployment
- Decarbonisation Pathways
- Tyndall Centre Research
- Go Net Zero portal and support for SME's
- Carbon Literacy Training
- Electric mini diggers and equipment
- Exemplar net zero depots and substations
- Colleague incentives to adopt LCT

.....work on biodiversity, CORD and tree-planting













Net Zero Investment



Examples of the infrastructure investment we are currently undertaking to deliver net zero:

- Low Voltage (LV) Monitoring PRESense: captures power flow data enabling proactive management of the network and understanding of any emerging constraints to the adoption of low carbon technologies. We will install 4,400 PRESense units by 2023
- Regional Green Recovery: We have been partnering with local authorities to develop plans for installation of heat pumps, increasing the number of Electric Vehicle (EV) charging points and Photovoltaics (PV) as the region looks to decarbonise social housing, public building infrastructure and travel
- **South Manchester Enterprise Zone** enabling strategic economic investment with network reinforcement
- Samlesbury Aerospace Enterprise Zone— enabling strategic economic investment with network reinforcement













Covid and Green Recovery

Rachael Parr HR Director

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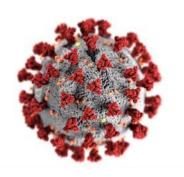
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Worked to keep colleagues, customers and our communities safe throughout the pandemic

- Essential workers
- 50% of colleagues started homeworking immediately
- Safety procedures updated regularly
- Low absence rates compared to national average
- Regular colleague updates and mental health and wellbeing support available
- Approach agreed with the Trades Unions





























Coronavirus response overview March 2020 – March 2021





Over

289,000

customer calls handled



Over

624,911

priority service customers proactively contacted



Over

17,000

social media messages inbound and outbound



Over

122,000

views of our Coronavirus webpage



109,500

disposable gloves distributed to our colleagues



96%

of workforce available to keep power flowing



4.6 million

opportunities to see and hear our media interviews



Over

4,800 litres

of soap and hand sanitiser has been distributed



updates to colleagues

153 Email and texts

9,859 Visits to Volt

950 Responses on survey



Ove

122,000

facemasks available for colleagues



Providing network reinforcement to support **8 key locations** across the North West, including **NHS Nightingale North**



£546,000

donated to our partners and local charities



Working closely with and providing support to over

23

North West organisations



Over **67,000**

People supported through information sharing, food parcels and hot meals.



Over

£4,500

500 hours

Donated to local charities in support of Covid-19

Volunteered help deliver thousands of food bundles

COVID-19 Support – what we did



Our communities

- Work with the Local Resilience Forums to coordinate support
- Improve operations to support self-isolating customers
- Work with community partners to direct our funding to our most vulnerable customers
- Working with RNIB to ensure information is accessible
- Target colleague fundraising and donations to COVID support
- Colleague volunteering at food distribution centres
- Support the Business in the Community National Business Response Network
- Supplementing partner resource and equipment to ensure help is delivered to where it's needed

Our customers

- Provide essential maintenance and restoration 24/7
- Planned interruptions <5 hours, generators provided for extended work
- Contacted Priority Services customers to ensure wellbeing
- Nightingale Hospital North West reserve supply and automation installed
- Reinforcements to other hospitals and temporary healthcare infrastructure
- Register of known temporary Covid-19 infrastructure (i.e. PPE and sanitiser manufacturers)
- Sharing supply company information to support billing concerns
- Leading the way with Emergency Top Up Vouchers

Improvements informed by stakeholder feedback

- What we will do

大量 大

- Significant focus from partners on Covid-19 response and transient vulnerabilities
- Additional funding and appointment of Strategic
 Partner to increase our impact on communities
- Increasing the length of partnerships and SROI benefit measurement
- Mental wellbeing, social isolation and debt/financial support increased
- Increased support for fuel poor customers
- Using data mapping to assist in identifying high priority areas
- Volunteering efforts



Kick starting the Green Recovery



- Electricity North West is bringing forward more than £20 million investment to provide immediate support for 'shovel ready' projects as part of Ofgem's Green Recovery scheme
- Electricity North West first identified a number of possible projects in February, and launched a public consultation to help prioritise an initial £15m of investments across the region
- The consultation highlighted
 - demand for electric vehicle charging points at motorway services
 - the creation of a million fund to support EV charging hubs along major A-roads across the region.
 - tourist areas such as Windermere to provide EV charging facilities in tourist carparks, increasing network capacity and replacing one of the existing diesel ferries with an electric ferry.
- Successful projects were announced on 24th May

The full list of projects shortlisted is as follows:

- 1. Strategic reinforcement of the network in the North Carlisle area
- 2. Strategic reinforcement of the network in the Lancaster/Forton area
- 3. Strategic reinforcement of the network in the Heywood/Birch area
- Pre-Sense low-voltage network monitoring programme
- 5. Enablement works to support electric heating in Greater Manchester
- 6. Network reinforcements for EV charging hubs and on-street parking across the north west
- 7. Service unlooping to support low carbon technologies across the north west
- 8. Strategic reinforcement in the Windermere lakeside area
- 9. Strategic reinforcement in the Carlisle/Morton area
- Monitoring of high density low-carbon technologies in the Godley Green Garden Village area, Greater Manchester
- 11. Strategic reinforcements around the Mayfield regeneration project in central Manchester





Regional Review

Stephen Young

Executive Director - Growth, Environment, Transport and Community Services

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Delivering

- Economic growth, development, creating employment, supporting Social & Wellbeing agenda
- Delivering the Vision of sites of International Significance –
 "Samlesbury Enterprise Zone"
- Pathway to Zero Carbon targeting 2030
- Collaborative working with Electricity North West
- Supporting ENWL ED2 Business Plan consultation, engaged in Sustainability & CEO Panels
- Delivering massive economic benefit for Lancashire
- Regional, National and International Impact



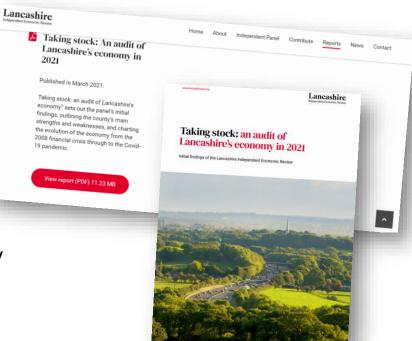
Our Ambition

- LCC Council Dec 2020 commitment to zero carbon
- Embedded within our ambitions Lancashire Plan
- Informed by Independent Economic & Environmental Reviews
- Infrastructure Plan Pan Lancashire £15bn pipeline
- What ENWL ED 2 Business Plan for 2023-28 means to LCC
 - Affordability & reliability of electricity supply
 - Infrastructure to facilitate development for business, housing, employment
 - Delivering innovation, new technologies, investment
 - Embedding zero carbon principles in our "Lancashire Plan"



Our Challenges

- Stark health inequalities present significant value-added recovery opportunity.
- Understanding Lancashire's diverse spatial economic geography is critical to policy formulation
- Towns and cities in Lancashire display bespoke, diverse performance trends linked to employment, income and housing/place.
- UK manufacturing is at a crossroads with production opportunities linked to renewables and zero carbon energy and Industry.
- Climate scenarios in Lancashire reflect national trends towards higher temperatures, increased sea levels, floods and adverse weather with a reduction in demand for winter heating. The nature of Lancashire the place, 80% rural, and its business and skills base.





Major Development, Infrastructure and Investment Opportunities



£15bn – investment across the county



£3bn LCC Development Pipeline



£12.8m Growth and Recovery Programme for Redefining Lancashire



Transport, Digital, Clean Energy and Utilities Infrastructure





Samlesbury Enterprise Zone

- Lancashire's "most active" strategic employment construction site
- We are "building back & getting the job done"
- Over £250m project delivered by LCC creating over 3000 jobs
- Over 1m sqft development over 100 acres
- Cyber, High tech, robotics, research, advanced manufacturing & engineering companies/organisation
- Jobs, skills, benefits Lancashire
- Strong public/private partnership





Samlesbury Enterprise Zone

- ENWL investment of over £7.5m in primary substation
- Unlocked "power barrier", providing programme for occupation
- Site will be an exemplar for sustainable development, zero carbon scoping study, EV charging/PV, research
- A "green wellbeing focussed work place"
- Over 2000 trees planted
- Partners ENWL, BAE, AMRC, LEP, Planning Authorities SRBC, RVBC
- Enquiries Colliers International









£5 billion HQ of National Cyber Force at Samlesbury 'once in a generation opportunity' for Lancashire.





What Next?



Lancashire Central-Cuerden

- The biggest single employment generating scheme being delivered in City Deal
- Planning consent for over two million sq ft of commercial floorspace.
- 1.5 million sq ft of industrial and logistics space
- Post COVID 19 Economic Recovery Accelerator
- M65/M6 jct 29/M61/M55
- Collaboration opportunity with ENWL to "power up" and unlock over 2000 jobs, over £250m growth & investment







& £261m South Lancaster Growth Catalyst.....



Transition to Zero Carbon

- LCC and several other councils in Lancashire have declared ambitions to decarbonise the county by 2030 which is substantially before the UK target of 2050.
- LCC, Blackpool, Blackburn with Darwen & LEP commissioned 11 economic and environmental studies to underpin preparation of a Lancashire Plan.
- Final draft report being reviewed including feedback from partners inc.ENWL
- Lancashire Leaders considering the findings of the 11 studies (including the Pathways study) at their meeting on 11 October 2021.
- Leaders may commission further work on a strategy for net zero.



Low Carbon Initiative

- Low Carbon Project initiative to deliver a programme of work and investment to understand and deliver carbon and cash savings across the buildings, assets and activities of the county council and the wider business community
- The investment project is £2.7m in total to be used for specialist research, to identify energy saving options, and to implement low carbon technologies as exemplars at some of Lancashire's key development sites
 - Zero Carbon Retrofit Programme LCC Buildings
 - Lancashire Zero Carbon Retrofit Grant Scheme for Businesses
 - Samlesbury EZ EV Charging Points & sustainable measures feasibility study
 - Lancashire Central Zero Carbon Exemplar Study
 - Solar Street Lighting Programme
 - LCDL White Cross Business Park Refurbishment and EV Charging Points



BREAK







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Net zero

Jonny Sadler

Strategic Decarbonisation Manager

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RIIO-ED2

Paul Bircham

Regulation and Communication Director

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Developing our Business Plan Commitments for ED2



- Our most extensive ever stakeholder engagement programme:
 - 22,000 interactions with more than 18,000 people and developed 50 outputs to deliver what our customers and stakeholders prioritise
- Reliability continues to be a top priority, as well as a focus on providing
 assistance to electricity users in vulnerable circumstance and helping the
 region deliver a Net Zero future for everyone
- Our independent Sustainability and Vulnerability panels shape our strategy in these areas.
- We've been the most transparent DNO, publishing an early draft in April for feedback, and a full draft plan including all annexes in July the only DNO to do so.
- We're now looking at how we can deliver this plan for less, reducing the cost to consumers before our final submission on 1 December.



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Our £2bn investment from 2023-28





Deliver continued 9/10 customer service with extra support for electricity users in vulnerable circumstances and fuel poverty.

18,500

customers and stakeholders engaged over two years to develop plans



E2m support 25 customers

pear to port 250k stomers in el poverty

80% of customers are willing to pay an extra £9.80 on their bills for all this, but we can deliver it all for just £2.03 extra



250,000



Drive the transition to net zero for everyone, with our own operations net zero by 2038.







Reduce power cuts and time without power by 20%.



direct network investment improving reliability, resilience and safety





10,000

trees planted a year matching those we cut down to reduce power cuts



£63,000 €

Electric heat pumps (depending on the future connected by 2028 of hydrogen for heat)

customers to benefit from our Smart Street technology, reducing bills and carbon emissions.



Delivering an ambitious plan with

increased expenditure while keeping bills low

Our draft plan includes all this for just £2.03 extra, taking our part of a typical household electricity bill to £92.05 – lower than almost every other network in the country



BUSINESS PLAN VISION:

Leading our region to Net Zero, working together to deliver measurable benefits to society

Net Zero

Enabling net zero for all

Reliability

Fewer power cuts

Customer

Great customer service

Headline commitments



Net Zero

Reliability & Safety

Customer and vulnerability

Net Zero for all: We will invest to support all the requirements of our region to deliver a Net Zero future for everyone and we will drive the transition towards local Net Zero targets, following a path to making our own operations Net Zero by 2038.

Fewer power cuts: We will reduce the number of power cuts and the average time people are without power by 20%. The average number of power cuts per customer will reduce from one every four years to one every five years and average time off supply will drop from 25 to 20 minutes a year.

Great customer service: We will deliver a 9/10 level of customer service and also provide additional support to electricity users in vulnerable circumstances and fuel poverty, removing barriers to ensure that no one is left behind in the net zero transition.

10 commitments



Net zero	Reliability & safety	Customer and vulnerability
1. The electricity network will not be a barrier to customers wanting to connect an EV charger or other low carbon technology	5. Everyone using or near our network will be safe	8. Customers will continue to inform our plans and experience quality customer service
2. Customers will benefit from the lowest possible bills while still investing in net zero	6. Customers will experience less time without power than ever before	9. We'll provide extra help to those who need it, when they need it
3. The energy transition will be inclusive, fair and just for all	7. The network will be resilient to future risks with particular focus on network resilience, workforce resilience and cyber resilience	10. We'll work with a range of partners to ensure efficient delivery and maximum customer benefit
4. Customers and stakeholders will benefit from our partnership working delivering joined-up whole systems benefits		

Final justification before submission



When finalising our justification for our proposals, we will assess each proposal against the following criteria:

- 1. Cost Benefit Analysis
- 2. Direct customer benefit in £
- 3. Social Return On Investment
- 4. Customer willingness to pay
- 5. Whether we are the best placed organisation to deliver the commitment.

Checking we are best placed to deliver...











Drive the transition to net zero for everyone, with our own operations net zero by 2038.









Reduce power cuts and time without power by 20%.



direct network investment improving reliability, resilience and safety





80% of customers are willing to pay an extra £9.80 on their bills for all this, but we can deliver it all for just £2.03 extra



97% of custome support th





10,000

trees planted a year matching those we cut down to reduce power cuts



63,000 **3**

Electric heat pumps (depending on the future connected by 2028 of hydrogen for heat)

customers to benefit from our Smart Street technology, reducing bills and carbon emissions.



£300m
maintaining and repairing the network

Delivering an ambitious plan with 53%

increased expenditure while keeping bills low

We'll deliver all this for just a £2.03 increase to the average bill, keeping North West bills some of the lowest in the country

Polling







Is Electricity North West the best organisation to deliver?

- A £1m annual fund places around 2p per household per year on the average annual bill.
- In a number of areas of the business plan there is an ongoing debate about whether Electricity North West should use socialised funding via everyone's electricity bills to address social issues

How should the North West region fund support for:

- 1. Electricity Users in Vulnerable Circumstances?
- 2. Fuel poverty?
- 3. Connecting Electric Vehicles and Heat Pumps to domestic properties?
- 4. Connecting Electric Vehicles and Heat Pumps to small and medium sized businesses?
- 5. Helping the more vulnerable in society also benefit from the Net Zero transition?
- 6. Community energy projects?

Answer options

- National taxation
- Local taxation
- Energy bills
- Most/all of the above including energy bills
- Only those that benefit pay
- Something else entirely





Do you want to see Electricity North West working with and funding partners in RIIO-ED2 to deliver services to:

- 1. Electricity Users in Vulnerable Circumstances?
- 2. Electricity Consumers in fuel poverty?
- 3. Helping the more vulnerable in society also benefit from the Net Zero transition?
- 4. Community energy projects?
- 5. Reduce electricity bills by changing the network voltage to improve the efficiency of devices in homes and businesses?

Answer options

- Yes, as shown in the Draft Plan
- No, it is not Electricity North West's job to do this
- I don't have enough information to express an opinion



Q&A





Feedback





Thank you

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