

# Decision making criteria



Each response to our Invitation to Tender (ITT) is assessed based on the proposed bid and its ability to meet the specification



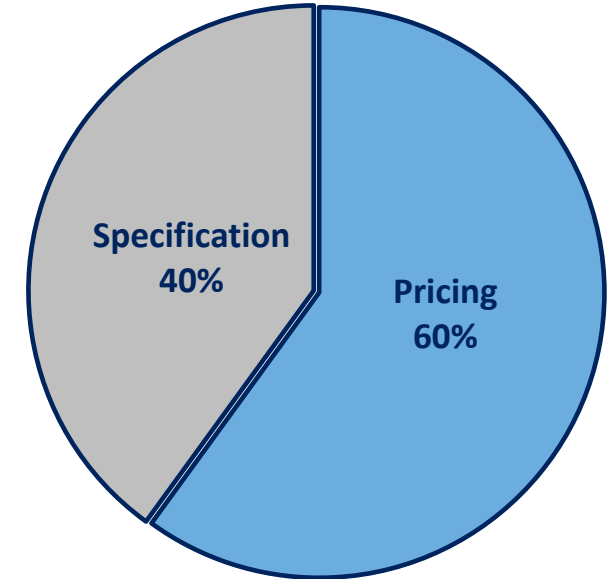
Firstly it needs to meet the conditions precedent and minimum criteria as specified in the ITT. Each zone within the tender will have its own conditions precedent which reflects the flexible service response type required



The response is then given a score for specification:  
- Does the asset provide a suitable solution within the required network location? Will there be service conflicts? and will it cause network issues during recovery period?



Another score is given for the proposed cost of providing the service. Using the new CEM tool, we publish ceiling prices within our tender documentation to give an indication of what we have determined to be an economical cost and sufficient solution to procure flexible services rather than going down the traditional network reinforcement route. Our primary concern is to provide electricity in a safe and secure manner.



The pricing is given a weighting of 60% and the specification a weighting of 40%